

APPENDIX GG

Innovad

Innovative Development & Manufacturing

11/3/93

Mr. Sho Saito
President
Shinwa Communications of America Inc.
3501 Melcat Drive Suite E
Oklahoma City, OK 73179

Dear Mr. Saito:

Thank you for meeting with me last week to discuss my new ideas regarding an improved numeric paging receiver accessory and an improved programming system for paging receivers.

I am very interested in working with you on the programming project that you mentioned and have several good candidates in mind that could be helpful in meeting your needs. I look forward to learning more about your requirements when you are ready.

Attached is the information we discussed for Mr. Summerlin and Mr. Hiralwa to present upon their visit to Japan next week. I believe there are several ideas that could mean new products and new markets for Shinwa Communications. I will call them today and see if there is any further information they will require.

Today Mr. Hashimoto asked me to manage his patent portfolio for Hashimoto Corporation, which includes over 1000 patents world wide. This will be in addition to my current venture with him but will not exclude any future business arrangements between Innovad and Shinwa.

I am sending a few patents which I believe will be of mutual benefit for discussion that may apply to your products. I would like to explore which patents will be most valuable to you and arrive at a reasonable royalty arrangement where appropriate.

I look forward to building a long and successful relationship with you and your company. Thank you for taking an interest in me and my ideas - I am committed to help ensure your success there at Shinwa.

With Best Regards,



Dan Henderson